

Operations Director (m/f)

Company:

Orlando Management AG is a leading private equity advisor in DACH and Nordics. Orlando advises and supports the Special Situations Venture Partners funds (SSVP) with focus on medium-sized companies in special situations (including strategic, financial or relationship challenges and owners' successions). Sustainable value creation through deployment of experienced operational experts and hands-on operational improvements is core of the investment strategy.

For the portfolio management team, we are currently interested in hiring an Operations Director (m/f) to support one or more of the existing or newly acquired portfolio companies advised by Orlando and who should be able to take over a line manager role (e.g. Managing Director (CEO, CRO, COO, CPO)) in the companies as needed.

Job description:

The Operations Director will be a part of Orlando's Operations team while directly working for a portfolio company. The involvement starts in the pre-transaction phase and continues throughout the holding period to support the sustainable value creation process in the portfolio company. This position provides great power of change. It includes working with new/existing management in their value enhancement efforts, defining restructuring plans (operational, financial and legal structures) and monitoring their implementation in the portfolio companies. Activities will also include:

- Pre-transaction: Participation in the deal process and due diligence, especially on operational, strategic and management matters including development of robust improvement/growth concepts and business cases etc.
- Holding period: Taking on position as Managing Director (CEO, CRO, COO, CPO) in a specific portfolio company and driving growth (organic and add-ons) as well as reorganization initiatives with specific focus on supply chain and production

Qualification:

- A combination of 3-5 years of professional experience from a top-notch strategy consulting firm (excluding post-graduate studies) and additionally a minimum of 3-5 years of experience from a corporate management position with focus on supply chain/operations/lean manufacturing with leadership responsibility (this combination of professional experience is a must!)
- Ideally mid-market (German 'Mittelstand') exposure with P&L responsibility
- Previous performance improvement/restructuring experience required within the manufacturing sector (industrials, automotive etc.)
- High ambition and motivation
- Strong interpersonal and communication skills
- Hands-on mentality
- Flexibility to travel (you will have to work on-site at the portfolio companies over a longer period)
- Outstanding academic credentials in mechanical or industrial engineering
- Excellent German & English language skills

Contact:

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